# Fender Musical Instruments Corporation Acquires Guild Guitars

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| Date | Status | Stake Acquired | Deal Type | Currency Used |
|---|---|---|---|---|
| November 1995 | Completed | 100% | Acquisition | Cash |

| Target | Buyer |
|---|---|
| **Guild Guitars**<br>Industry: Guitar Manufacturers | **Fender Musical Instruments Corporation**<br>Scottsdale, Arizona, United States<br>Stake Acquired: 100 % |

| Financials for Target: **Guild Guitars** | | Transaction Multiples | | Transaction Multiples w/ Max. Contingency | |
|---|---|---|---|---|---|
| Total Assets | N/A | EV / A | | EV / A | |
| Stockholder's Equity | N/A | EV / SE | | EV / SE | |
| Revenues | N/A | EV / R | | EV / R | |
| Net Income (Loss) | N/A | EV / E | | EV / E | |
| Cash Flow | N/A | EV / CF | | EV / CF | |
| EBITDA | N/A | EV / EBITDA | | EV / EBITDA | |
| Operating Income (Loss) | N/A | EV / OI | | EV / OI | |

Business Description for Buyer: Fender Musical Instruments Corporation

Fender Musical Instruments Corporation is a privately-held manufacturer of guitars, basses, amplifiers and related equipment. Fender was founded in 1946 by Leo Fender, and is based out of Scottsdale, Arizona. Its notable guitars have been used by famous musicians such as Buddy Holly, Jimi Hendrix and Eric Clapton. In addition to guitar production, Fender sells banjos, ukuleles, mandolins, amplifiers, and accessories under brands such as Squier, Jackson, Guild, Ovation and Latin Percussion. Recognizable guitars include Fender's Strat and Telecaster models.


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