Aldi Acquires Trader Joe's Co. Inc.

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Date	Status	Stake Acquired	Deal Type	Currency Used
1979	Completed	100%	Acquisition	Cash

Target	Buyer
Trader Joe's Co. Inc. Monrovia, California, United States Industries:Beer, Wine & Liquor Stores,Fruit & Vegetable Stores,Grocery Stores,Health Food And Organic Food Stores,Supermarkets,Other Food & Beverage Stores	**Aldi** Batavia, Illinois, United States Stake Acquired: 100 %

Financials for Target: Trader Joe's Co. Inc.		Transaction Multiples		Transaction Multiples w/ Max. Contingency	
Total Assets	N/A	EV / A		EV / A	
Stockholder's Equity	N/A	EV / SE		EV / SE	
Revenues	N/A	EV / R		EV / R	
Net Income (Loss)	N/A	EV / E		EV / E	
Cash Flow	N/A	EV / CF		EV / CF	
EBITDA	N/A	EV / EBITDA		EV / EBITDA	
Operating Income (Loss)	N/A	EV / OI		EV / OI	

Business Description for Target: Trader Joe's Co. Inc.

Trader Joe’s is a privately owned chain of specialty grocery stores with headquarters in Monrovia, California. As of April 2012, Trader Joe’s operated 375 stores throughout 30 states (with nearly half of stores located in California). Trader Joe’s occupies a niche somewhere between a Whole Foods and a Safeway—offering gourmet (high-margin) items at discount prices. Trader Joe’s was founded by Joe Coulombe in 1958 and was acquired by the Albrecht family trust, the German-based controlling owner and operator of the $68 billion international Aldi Foodmarts.

Business Description for Buyer: Aldi

ALDI is a privately-held international discount supermarket chain headquartered in Germany with a significant market presence in North America. Aldi's North American headquarters are located in Batavia, Illinois.

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